

Top Ten reasons why companies lease

1 Purchasing Power

Equipment lease financing allows the lessee to acquire more and/or higher-end equipment.

2 Lease to Conserve Capital

They lease because they can make more money from what they buy than what it costs them, finance costs included. And they lease so they can pay while they use it instead of before.

3 Asset Management A lease provides the use of equipment for specific periods of time at fixed payments.

4 Service Additions Many lessees choose to structure their leases to include installation, maintenance and other services, if needed.

5 Upgraded Technology

Leasing provides companies with the ability to keep pace with technology. The lessee can upgrade or add equipment to meet ever-changing needs.

6 100 Percent Financing

With equipment leasing there is rarely a deposit required. The term of the lease can be matched with the useful life of the equipment.

7 Tax Treatment * Leasing offers the option of deducting 100 percent of the lease payment as a business expense.

8 Specialized Assistance

Lessors are specialists in equipment leasing & financing, and understand capital equipment markets.

9 Flexibility There are a variety of leasing products available, allowing the lessee to customize a program to address needs and requirements - cash flow, budget, transaction structure, cyclical fluctuations, etc.

10 Proven Equipment Financing Option There is a reason why every single FTSE 100 company and all of the major accountancy firms lease. It makes sound financial sense.



* All references to taxation treatment are subject to confirmation by your professional advisers.